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January 30, 2020

Postal Regulatory Commission  
901 New York Avenue NW  
Suite 200  
Washington D.C. 20268

POSTAL REGULATORY  
COMMISSION  
U.S. DEPARTMENT OF JUSTICE

RE: Docket RM2017-3

Dear Commissioners:

Compassion International joins the nonprofit mailing community in urging you to reconsider your proposal to increase nonprofit postage rates 28% to 40% over the next five years. While this may increase revenue in the short term, it will have long term negative impact on nonprofit mailers and USPS as mailers leave the market for lower cost electronic communications. In many cases smaller nonprofits that rely on mail campaigns to raise funds could be forced to close their doors.

Compassion International is a child-advocacy ministry pairing compassionate people with children living in extreme poverty to release the children from spiritual, economic, social, and physical poverty in Jesus name. We are currently serving over two million children in 25 countries across the globe.

Approximately 80% of a sponsor's donation currently goes directly to the child's support. A 28% to 40% increase in our postage budget could reduce the vitally needed funds that go to these children that are living in the poorest countries of the world. Compassion's nonprofit mail volume exceeds eight million pieces annually. So you can see the impact this proposed increase would have on our mailings. Marketing efforts would need to be scaled back as we attempt to solicit sponsors and raise funds for the over 300 million children who are still living in extreme poverty.

The United States Postal Service has been a great partner to Compassion International over its 68-year history and has helped us achieve our mission of releasing children from poverty in Jesus name. Please do the right thing and reconsider your proposal to raise rates several times the rate of inflation so we can continue that partnership.

Sincerely,

Joe Cammaroto

Production Manager  
Compassion International

COMPASSION INTERNATIONAL

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